



#### **SUBJECT: COMMUNICATION N4**

**LEVEL: N4** 

MODULE/CHAPTER NO: INTERVIEW

#### After completing this topic, you will be able to

- Give a definition of interview
- Explain interview as a communication process
- Explain the introduction to general interviewing
- Define employment interviews
- Explaining the introduction to a disciplinary interview

#### INTERVIEW

 Definition- pre planned, formal direct oral interaction between two or more people to exchange feelings and information for a specific purpose and in limited time

#### Verbal and non-verbal

- Verbal the interviewer asks questions and interviewee answer
- written, the CV, notes done by interviewer during interview
- Non-Verbal- gestures, eye contact etc

### Barriers during interview

- Physical barriers eg phone ringing, traffic noise etc
- Physiological barriers- eg headache or any other illness that can make the interview or interviewer loose concentration
- Psychological barriers- Can be caused by being nervous, lack of eye contact, talking too fast
- Perceptual barriers- cultural or background differences
- Semantic barriers- level of language being too difficult, wrong choice of words or poor pronunciation.

# Categories of interview

- Informational for gathering information
- Persuasive- to influence another persons decisions.
- Combined- combination of informational and persuasive

## Types of interview

- Face to face- interviewer and interviewee are physically close to each other
- Telephone- screening to see if the candidate fits requirements to be called for an interview
- Video conference- interviewer and interviewee can see each other so you dress appropriately and consider non-verbal
- Taped interview- Interviewee gets a recorded questions and record the answers
- Group interview- two or more candidates interviewed at the same time
- Panel interview- two or more interviewer
- Psychometric assessments- computer based tests
- Portfolio- Interviewee asked to show progress of work so far
- Structured- formal, questions prepared in advance, answers of all candidates recorded in a standard grid and makes it easy to compare all interviewees
- unstructured interviews- informal, friendly conversations, interviewer asks key questions.
- Case interviews- interviewee asked to solve a business problems

#### **Employment interviews**

Roles and responsibilities of the interviewer

- Dress code- dress appropriately
- Prepare the venue- it must be tidy and comfortable, enough light, chairs should be comfortable and avoid distractions
- Formulating suitable questions interviewer must test a variety of skills

## Types of questions

- Closed questions- they require a simple yes or no answers
- Open question- they start with 5w n 1 h( what, where, why, who, when and how... they need more details to be given to answer them
- Specific question- they have only one correct answer eg which grade are you in
- Reflective question- interviewer changes a stamen made by the interviwee and make it a question
- Hypothetical- present situation and ask interviewee to solve it
- Leading- give a request to agree or disagree

# Hints for applicant.. The interviewee

- Before the interview
- Take all necessary documents with you
- Dress appropriately
- Prepare to answer questions
- Prepare to ask questions
- Be punctual
- Walk into the room straight and tall
- Gather information about the organisation
- Smile, make eye contact, shake hands

## During the interview

- Non-verbal communication
- Eye contact is very important
- Maintain Correct volume and pitch of the voicebody language should be attentive.
- Listening skills should be applied
- Verbal communication
- Think before you answer
- Ask for questions to be repeated if you did not understand
- Speak to the point
- Don't criticize previous job

#### After the interview

- Consider information obtained from the interview
- Decide weather the interview will be right for you or not
- If appointed write a letter to accept
- If not appointed read the feedback correctly

### Disciplinary interview

- Situation at work that can result in disciplinary hearing
- Poor work performance
- Sleeping at work
- Absence without notice
- Refusal to obey instructions
- Being drunk or high on duty
- Assault
- Sexual Harassment
- Theft of company or employee's property

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#### Definition

 Disciplinary interview pre-planed confidential formal oral conversation between employer and employee to persuade the employee to change his behaviour

# Verbal and non verbal communication of disciplinary

- Attitude-maintain positive attitude
- Assertiveness vs aggressiveness- it should be polite yet firm
- Choice of words- choose your words wisely
- Importance of non-verbal
- body language- try to relax, don't fold hands and be assertive
- Eye contact- make eye contact
- Paralinguistic- control your tone of voice